



# Retail Sales Supervisor

Posted by Impex Stone & Tile

**Posting Date :** 23-Aug-2025

**Closing Date :** 12-Sep-2025

**Location :** Vaughan

**Salary :** \$36 Per Hour

## Job Requirements

- **Education:** Degree or Diploma Required
- **Language:** English
- **Years of Experience:** 2 years
- **Vacancy:** 1
- **Job Type:** Full Time
- **Job id:** ABOJ3941433

## Job Description:

### Impex Stone & Tile

**Job Title:** Retail Sales Supervisor

**NOC Code:** 62010

**Showroom & Office Location:** 180 Caldari Road , Unit# 2 , Concord, ON L4K4K1

**Company:** Impex Stone & Tile

**Job Type:** permanent Full-Time (40hours/week)

**Salary:** \$36/hour

**Working condition:** In person

### **About Impex Stone & Tile:**

For over 30 years, Impex Stone & Tile has been a leader in importing and distributing premium interior and exterior natural stone products across North America. Our showroom in Concord, Ontario features a curated selection of high-end porcelain tiles, marble and granite, mosaics, slabs, hardwood, vinyl, and custom countertop solutions. We take pride in offering exceptional customer service, design expertise, and a product range that reflects the latest trends in stone and tile.

### **Position Overview:**

We are looking for an experienced and motivated **Retail Sales Supervisor** to lead our showroom sales team. The ideal candidate is passionate about design and stone products, enjoys working with customers, and has the leadership skills to motivate a small team in a fast-paced retail environment.

### **Key Responsibilities:**

- Supervise Sales Staff and assign them duties at the showroom
- Drive in-store sales, build client relationships, and follow up on leads
  - Resolve customer issues and concerns with professionalism and efficiency
  - Prepare sales reports and help set team targets

- Authorize payment transactions such as wire , cheque , card payments , claims and merchandise returns
- Hire, train, and mentor new retail staff to uphold Impex's high service standards
- Stay updated on product knowledge, design trends, and industry innovations
- Assist customers with product selection, including stone, tile, flooring, and countertop options
- Work closely with clients to understand their construction project goals and timelines
- Ensure the showroom is clean, well-merchandised, and aligned with seasonal and design trends
- Contribute to marketing initiatives including in-store promotions, seasonal campaigns, and client outreach
- Manage and create content for company social media channels to showcase products, completed projects, and brand presence

**Qualifications:**

- Completion of secondary school is required
- Previous retail sales experience in the stone, tile, flooring, or home improvement industry is a plus

**Why Join Impex:**

Impex is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

Be part of an established and trusted brand in a growing industry

Work with high-end materials and custom design projects

Enjoy a collaborative, family-oriented work culture

Competitive compensation with performance-based incentives

### **How to Apply:**

Interested candidates are invited to submit their resume and a cover letter outlining their qualifications and experience to [\*\*sales@impexstonetile.com\*\*](mailto:sales@impexstonetile.com) .We thank all applicants for their interest, but only those selected for an interview will be contacted.

To apply for this job vacancy, please send your resume along with a cover letter and a reference letter from your previous employer to the following email: [\*\*sales@impexstonetile.com\*\*](mailto:sales@impexstonetile.com)

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