



Insurance Agent Supervisor-Commercial

Posted by Connex Insurance Brokers Ltd.

Posting Date : 11-Sep-2025

Closing Date : 10-Mar-2026

Location : Mississauga

Salary : \$\$36.50 - \$38.50 Per Hour

Job Requirements

- **Education:** College Education with Industry Licensing
- **Language:** English
- **Years of Experience:** 2 years
- **Vacancy:** 1
- **Job Type:** Full Time
- **Job id:** ABOJ1720857

Job Description:

About Connex Insurance Brokers Ltd.

Connex Insurance Brokers Ltd. is a full-service brokerage committed to delivering exceptional personal service and insurance expertise. We take pride in helping our clients protect their homes, businesses, automobiles, and lives with the right solutions for every stage of life.

Position Overview

We are seeking a proactive and experienced **Insurance Broker Supervisor** to lead our **Commercial Department**. This role involves managing day-to-day team operations, maintaining compliance, engaging directly with clients, and contributing to both commercial and personal lines growth.

Key Responsibilities

Team Leadership & Compliance

- Supervise and manage workflow of the commercial lines team
- Oversee renewals, endorsements, cancellations, and documentation in accordance with **RIBO** and **FSRA** regulations
- Mentor team members and support training and performance development
- Optimize internal processes to enhance service efficiency

Client-Focused Sales & Service

- Prepare insurance quotes for **small, mid-market, trucking**, and other commercial clients
- Perform risk assessments and work with underwriters to secure approvals
- Manage both **commercial** and **personal lines** insurance needs, including **home, auto, and tenant policies**

- Educate clients on coverages, exclusions, and risk management strategies

Relationship & Business Development

- Represent Connex at industry events and build strong insurer relationships
- Support recruitment, onboarding, and team growth strategies
- Assist in identifying and pursuing new business opportunities

Required Qualifications

- **RIBO license** (mandatory)
- Minimum **2 years of industry experience**, with **2+ years in a leadership/supervisory role**
- Deep understanding of **commercial and personal lines** insurance products and underwriting practices
- Proficient with industry tools (e.g., TAM, EPIC, Power Broker)
- Knowledge of **RIBO** and **FSRA** regulatory requirements

Personal Suitability & Skills

- Strong client focus with proven ability to build lasting business relationships
- Excellent oral and written communication skills for effective interaction with clients, insurers, and team
- Organized and detail-oriented with flexibility to adapt in a fast-paced environment

- Collaborative team player with strong interpersonal and leadership skills
- Sound judgment in managing client risks, underwriting negotiations, and team decision-making
- Recognized for reliability and accountability in meeting deadlines and service standards

What We Offer

- Competitive salary + performance-based bonuses
- Ongoing licensing and professional development support
- Supportive and collaborative work culture
- Growth opportunities within a dynamic brokerage

How to Apply

Submit your resume and a brief cover letter via Indeed or email to info@connexinsurance.com.

Connex Insurance Brokers Ltd. is an equal opportunity employer committed to a diverse and inclusive workplace.

To apply for this job vacancy, please send your resume along with a cover letter and a reference letter from your previous employer to the following email: Info@connexinsurance.com

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