



# Underwriter P&C for Commercial

Posted by Aviva

**Posting Date :** 25-Feb-2026

**Closing Date :** 24-Aug-2026

**Location :** Winnipeg

**Salary :** \$\$60,000–\$85,000 Per Year

## Job Requirements

- **Education:** Diploma
- **Language:** English
- **Years of Experience:** 1 year
- **Vacancy:** 2
- **Job Type:** Full Time
- **Job id:** ABOJ4765771

## Job Description:

Discover Aviva.

We are individuals on our own, but as a group, we are Aviva. Together, these words—Care, Commitment, Community, and Confidence—represent our values.

At Aviva Canada, we prioritize people—our workers, our clients, and our communities. We take pride in a culture where your voice counts and your development is encouraged, one that is based on compassion, inclusivity, and teamwork. We want to make a significant impact by safeguarding the things that are most important, not only providing insurance.

## The Possibility

Our Small, Medium, and Enterprise (SME) commercial insurance business segment offers Aviva Canada Inc. a fantastic opportunity. We are looking for intermediate or senior commercial lines P&C underwriters for our Winnipeg location. With an emphasis on middle-market and big commercial customers across certain industrial groups, this function is responsible for fostering profitable development via superior underwriting. These accounts usually have yearly premiums between \$25K and \$250. K.

In this position, you will work directly with internal partners to find new business prospects and provide brokers and clients with excellent technical knowledge, making sure risks are priced effectively. Additionally, you will be crucial in coaching and mentoring younger underwriters. We are seeking intelligent, business-minded individuals that are dedicated to fostering profitable development and have a strong passion for providing exceptional customer service.

Candidates with five to ten years of insurance and/or underwriting experience are invited. Experience will be used to determine level.

What are you going to do?

### Underwriter in the Intermediate Stage

In accordance with assigned authorities, underwrite new and renewed Core & Mid-Market P&C accounts to guarantee profitable growth.

Evaluate risks that are moderate to fairly complicated and suggest terms, conditions, and prices.

Make explicit suggestions when preparing referrals for risks outside of authority.

To assist new business and renewals, cultivate and preserve broker connections and take part in broker/insured meetings.

Keep an eye on the state of the market and regularly follow the underwriting rules.

Ensure compliance, precise paperwork, and a high-quality portfolio.

When necessary, provide basic coaching to junior employees.

### Senior Underwriter

Drive top- and bottom-line outcomes by independently underwriting complicated Core & Mid-Market accounts.

Serve as a point of reference for junior and intermediate underwriters and provide additional ability to approve risks.

To increase new business and hold onto important clients, lead strategic broker/insured meetings.

Negotiate renewals and new business while establishing terms, conditions, and price for complicated risks.

Participate in the creation of guidelines, product improvements, and price evaluations.

Determine loss-ratio issues and portfolio patterns; suggest and put repair plans into action.

Be a subject matter expert who helps the team with training, development, and competence building.

Encourage regional business growth and portfolio initiatives.

What you are going to bring

### Underwriter in the Intermediate Stage

Four to six years of P&C underwriting experience; a CIP is either in process or desirable.

solid grasp of pricing, policy language, and underwriting principles.

proficiency with Microsoft Office, grading tools, and underwriting systems.

Excellent interpersonal, communication, and problem-solving abilities.

the capacity to autonomously manage workload and consistently follow underwriting criteria.

### Senior Underwriter

P&C underwriting experience of at least seven to ten years; CIP/FCIP desirable.

Proficiency in pricing, product, and underwriting across important categories (e.g., manufacturing, wholesaling, contractors).

advanced knowledge of rating schemes, regulatory issues, and underwriting philosophy.

Excellent business development, broker relationship, and negotiating skills.

shown capacity to teach, mentor, and have an impact on underwriting choices.

Excellent professionalism combined with a service-oriented, solution-focused attitude.

#### What you will get

An intermediate role pays between \$60,000 and \$75,000, whereas a senior position pays between \$65,000 and \$85,000. Please be aware that internal equality and job-related knowledge, abilities, and experience are among the variables that determine an individual's pay.

attractive benefits package that includes basic pay, yearly bonus eligibility, retirement savings, a share plan, health coverage, volunteer activities, and personal wellness.

flexible work approach that is hybrid.

Excellent chances for professional growth.

Your professional development education will be supported by us.

A competitive vacation package that includes the opportunity to buy five more days off annually.

employee-led initiatives centered on diversity, inclusion, origins, gender, and LGBTQ+ issues.

corporate wellness initiatives to promote the emotional and physical well-being of our staff.

Please be aware that we could employ artificial intelligence (AI) techniques to aid in the hiring process. This new role has been advertised both internally and publicly.

To provide adjustments for workers with impairments, Aviva Canada has a procedure in place. Please get in touch with your Talent Acquisition Partner so that a suitable accommodation may be made if, upon starting work, you need a particular accommodation due to a handicap. This procedure is applicable throughout your whole Aviva Canada career.

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